



2021 was anything but easy. The only way to get through such a year is by working together as a team thereby I take a moment to extend my heartfelt thanks to all of our valued Customers, Investors, Suppliers, Channel Partners, Well-Wishers, and the entire ecosystem who has demonstrated resilience, shown great commitment, and helped us towards making 2021 a fantastic year for Elemental Realty Pvt Ltd.

Key Themes for the 2021 year have been

- 1) Strong Focus on delivery
- 2) Expansion/Diversification into new asset class
- 3) Strong Financial discipline
- 4) Building a strong Strategic & Operations Team

2021 FINANCIAL RESULTS

FY2021 has seen a 50% YoY growth in revenue & a similar growth in profits despite Covid-19 related challenges. This year has also seen the first formal establishment of a Valuation to the company through a secondary share sale.

2021 PERFORMANCE HIGHLIGHTS

We are happy to announce that

- 1) Our commercial project
 - "Elemental #337" @Financial District has been 100% Sold-out, has seen a good price escalation, the civil works have been completed and all other services are under progress.
- 2) Our residential projects
 - "Elemental Earthwoods" @Kokapet (80 Sustainable Homes) has been handed over.
 - "Elemental Village" @Patancheru (251 Villa Community) has received GHMC approval and construction has been started.

OUTLOOK FOR 2022

- 1) A new residential project - "Orchards" @Kollur (90 Premium Villa Upcoming Community) has got added to our portfolio.
- 2) We are extremely proud to be diversified by adding a new income-generating asset class viz Warehousing in a big way & with best-in-class tenants.
 - Agreement To Lease has been signed up for Amazon's Largest Last-Mile Delivery Station of Hyderabad.
 - Under LOI & Land Closure for a 3.5L sqft. DC for a large FMCG client.
- 3) Continued focus on expanding both the Sale as well as Income generating Portfolio.

On the people front, we have added great entrepreneurs & strong leaders as shareholders.

1) Mr. Anish Naini Reddy

Realty, Digital Marketing, F&B
Current Ex: Founder Clicktap,
Director

2) Mr. Nagesh Reddy Gouravaram

20 years of experience: Realty, ITES
Current Ex: Founder Smart IMS
Director

3) Mr. Ravi Varma

20 Years of experience: Realty & BFSI
Work-ex: MD for Perfect Pincode
Head of Business Development

In closing, I am pleased with the momentum that we have achieved and confident we will continue to meet the urgency of the challenges, new opportunities ahead, do everything we can to remain worthy of your trust, and deliver excellence in FY22.

On behalf of all of us at Elemental Realty Pvt Ltd, I wish you all a happy, healthy, and successful 2022.



Arun Aleti
Chief Executive Officer